

#### **Closed-End Funds:**

# A Smarter Way to Build Income and Diversification into Your Portfolio









### WHAT IS A CLOSED-END FUND (CEF)?

A closed-end fund is a professionally managed investment company traded on an exchange—just like a stock. Unlike mutual funds or ETFs, CEFs raise a fixed amount of capital in an initial public offering (IPO). After that, shares trade in the secondary market between investors, not directly with the fund sponsor. This gives fund managers a **stable capital base**, enabling longer-term investment strategies without worrying about redemptions or cash inflows.



### HOW CEFS FIT INTO A PORTFOLIO

Whether you are seeking to add income, diversification, or access to niche strategies, closed-end funds can play a powerful role in building resilient portfolios. Their ability to trade at discounts, use leverage, and access less liquid markets makes them distinct from traditional funds—and potentially more rewarding when used strategically.



# WHY INVESTORS USE CEFS: 8 KEY ADVANTAGES

1

#### Potential to Buy at a Discount

CEFs often trade below their net asset value (NAV), allowing investors to buy \$1 worth of assets for \$0.90-\$0.95. This discount can boost long-term returns and increase the effective yield on your investment.

2

#### **Reliable Income Distributions**

Most CEFs pay **monthly or quarterly distributions**, making them appealing for income-focused investors, retirees, or those reinvesting through DRIPs.

3

#### Access to Specialized Strategies

CEFs can invest in areas often out of reach for mutual funds and ETFs, including private credit, illiquid or private access to: municipal bonds, energy infrastructure, global real assets, CLO debt, and preferred equity and other areas.

4

#### **Professional Active Management**

CEFs are actively managed by experienced portfolio teams. The structure lets them stay fully invested and think long-term—without having to manage daily flows from redemptions or deposits.





Leverage Opportunities

Many CEFs use modest leverage (typically 20–35%) to enhance income potential. While leverage increases NAV volatility, it can also lead to higher yields than unlevered funds in similar sectors.

Intraday Liquidity and Market-Based Pricing

Like stocks, CEFs trade all day with transparent pricing. Investors can use limit orders and take advantage of tactical buying opportunities during market dislocations.

7 Lower Expense Ratios
Than Commonly Perceived

Without the marketing and redemption costs of mutual funds 12B1 fees, many CEFs boast competitive net expense ratios, especially when measured against their real-world NAV performance.

Tax Efficiency and Structural Discipline

Most CEFs pass through income and gains to shareholders. Because they're not subject to forced redemptions, CEFs can manage gains/losses more deliberately compared to mutual funds.



# WHAT TO WATCH: KEY RISKS AND CONSIDERATIONS

Despite their benefits, CEFs require understanding and oversight. Here are the most important risks to keep in mind:



#### **Market Price Volatility**

Share prices can fluctuate above or below NAV, creating discounts or premiums. Discounts can widen in periods of volatility or when investor sentiment is weak.



#### Leverage Risk

Leverage can enhance gains—but also magnify losses in declining markets or during interest rate spikes.



#### Liquidity Risk in Underlying Holdings

CEFs that invest in less liquid securities (e.g., private loans, energy MLPs) may face pricing volatility or NAV distortions.



#### **Interest Rate Sensitivity**

Fixed-income and preferred equity CEFs may decline in price if interest rates rise. But in rising-rate environments, floating rate or senior loan CEFs may benefit.



#### **Distribution Sustainability**

Not all distributions are created equal. Look for Coverage Ratios, Destructive Return of Capital and Leverage Adjusted NAV Yield to help gauge whether income is sustainable or reliant on portfolio principal for returns.



#### Premium Trap

Avoid buying CEFs at high premiums unless justified by NAV performance, low volatility, or unique portfolio exposure. Many premium funds have cheaper alternatives.



# TOP TIPS FOR USING CEFS WISELY

1

#### Reinvest or Take Income Intentionally

Manually reinvest into discounted shares in an attractive sector if accumulating or set up periodic withdrawals if you're in the income phase of your planning.

2

#### Don't Just Chase Yield

High yields can be a trap. Evaluate how the yield is generated, what's in the portfolio, and whether NAV is being preserved.

3

#### **Use Discounts Strategically**

Consider relative discount history and discount volatility. Deep discounts may be an opportunity—but also a signal of investor concerns.

4

#### **Diversify Across Structures** and Sectors

Blend equity, fixed income, and real asset CEFs to avoid concentration risk. Layer in BDCs or interval funds for more diversification.

5

#### Look Under the Hood

Use tools like CEFData.com to assess leverage levels, earnings coverage, performance, and historical trends—not just today's market price.

6

#### **Monitor Actively**

Unlike passive ETFs, CEFs require ongoing evaluation. Board changes, activist pressure, or NAV underperformance can affect price significantly.





# IS A CLOSED-END FUND RIGHT FOR YOU?

CEFs offer flexibility, professional management, and unique return dynamics for investors looking to generate income, enhance diversification, and take advantage of inefficiencies in the public markets. When paired with thoughtful due diligence and the guidance of a knowledgeable advisor, CEFs can be a powerful addition to a modern portfolio—especially in uncertain or ratesensitive environments.